INTRODUCTION TO APCM

November 10, 2016



City of Kodiak

TRUSTED ADVISORS = MORE EXPERTS = BETTER ACCESS



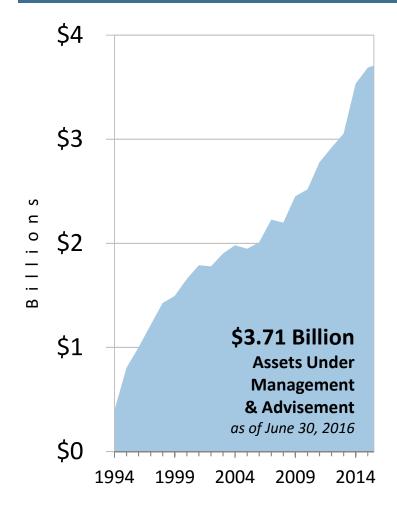
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Alaska Permanent Capital Management

APCM has been helping clients achieve their investment goals for over two decades.



- SEC Registered Investment Advisor serving Alaska institutions
- Owned and operated by Alaskans, located in Anchorage
- Multi asset class balanced accounts or fixed income only portfolios
- Conservative investments tailored to each client
- Investment advisor for AMLIP (\$600MM)
- A fiduciary, acting in the client's best interest only and completely free of any conflicts of interest

Chart shows annual year end AUM figures for APCM and its subsidiaries from 1994 to 2015. Data for 2016 displayed through June.



Portfolio Decisions Made in Alaska

APCM's clients have local access to nationally recognized investment experts.



Experience that adds up:

- **5** Chartered Financial Analysts[®] (CFA[®])
- **2** Certified Public Accounts (CPA)
- **3** Certified Financial Planners[™] (CFP[®])
- 1 Accredited Investment Fiduciaries® (AIF®)
- 1 Chartered Financial Consultant[®] (ChFC[®])
- 1 Certified Management Accountant (CMA)

200+ YEARS OF INDUSTRY EXPERIENCE





APCM is an Alaskan corporation with a FIDUCIARY responsibility to all of its clients.

NO CONFLICTS OF INTEREST

No soft dollar purchases

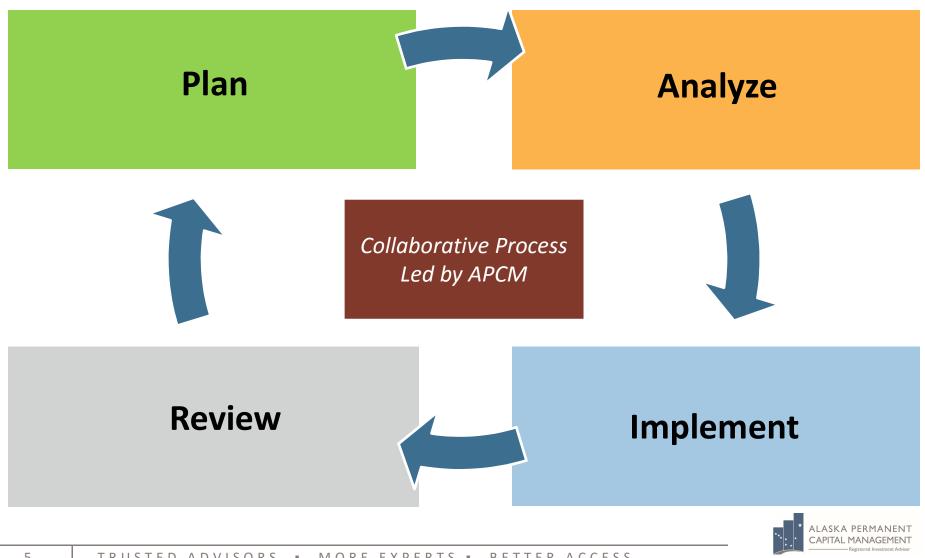
No "pay to play" arrangements

No revenue sharing agreements

No commission recapture programs



Comprehensive Investment Process



City of Kodiak Investment Portfolio



CITY OF KODIAK

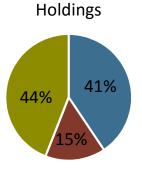
- 3.16.030 Permissible Investments
 - The finance director shall invest public funds only in the following types of security investments:
 - (a) Bonds, notes, or other obligations, direct or otherwise, of the United States
 - (b) Bonds and other evidence of indebtedness of the state of Alaska or its political subdivisions or other states of the United States.
 - (c) Savings accounts, certificates of deposit, bankers' acceptances, repurchase agreements, and such other security instruments as may be authorized by law; and
 - (d) The Alaska Municipal League Investment Pool, Inc., made in accordance with the terms of that pool's Common Investment Agreement.



CITY OF KODIAK

Two Accounts

Operating Account	
Yield:	0.51%
Duration:	0.22
Market Value:	\$12,976,563
As of 11/07/2016	



■ CASH ■ GOVT ■ CORP

<u>Benchmark</u>

• 90 Day T-bill Index

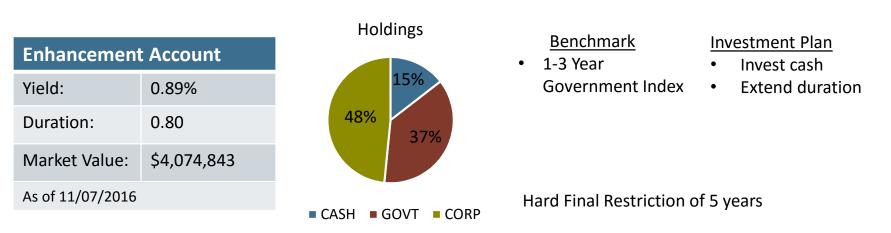
Investment Plan

Invest cash

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- Final Duration TBD
- Invest in Municipals

Hard Final Restriction of 2 years





Portfolio Management Transition

- **APCM will begin to invest** the accounts in accordance with the municipal code
- Monthly reporting with account market value and performance is provided electronically by APCM. Separate reporting is provided by the custodian
- In-person meetings can be held annually to provide account and market updates, as well as reaffirming cash flow needs and risk tolerance
- APCM is always available for questions and consultation on account or market related matters





- Confirm transfers and reconcile balances
- Met with investment committee
- Approve recommended benchmarks
- Understanding cash flow needs
- Investment Policy Statement development
- Future annual meetings

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